UK Power Networks Services

As well as our regulated business, which ensures that the infrastructure bringing power to homes, businesses and vital public services runs as it should, UK Power Networks also provides services on a commercial basis for owners of major national infrastructure. This unregulated part of our business, UK Power Networks Services, develops, delivers and manages safe, sustainable and profitable high voltage electrical and multi-utility networks for nationally significant clients.

30-90 years

Range of length of our long-term contracts

Proven track record

Our portfolio includes a range of high profile organisations from both the public and private sectors including London's four main airports, High Speed 1, Network Rail, London Underground, Docklands Light Railway and Canary Wharf.

We meet our clients' operational needs by delivering their critical projects and by maintaining their assets on time and on budget. We work closely with our clients to develop and deliver their complex integrated energy strategies.

Our business growth targets

We have ambitious targets for growth at UK Power Networks Services. We will take a proactive role in managing relationships with existing customers, providing them with first class service, and this will deliver organic growth. At the same time we are developing new opportunities, specifically within the target rail, airports, defence, commercial networks and new and emerging markets. We plan to explore new areas for growth, such as out-of-area networks and connections, energy storage, and demand side response. We will also investigate the potential of Offshore Transmission Owners, in other words owning and operating the offshore cables to connect offshore wind farms to onshore transmission.

Our growth strategy

Our approach to growth is to seek new opportunities and capitalise on new technologies to build on and expand our core business.





Keep looking for new opportunities

10.

Reposition

Creating new markets

- Expand into markets that are relatively unexplored by infrastructure investment and services
- Creation of new opportunities rather than adaptation of existing models

Expand

Expansion into adjacent sectors

> Expand into markets that are adjacent to current activities and build up expertise that delivers a premium return on its activities

Protect the core

Protecting existing markets

- > Address current markets with more intensity and targeted resources
- > Focus activities where UK Power Networks Services 'Value Add'
- is a clear differentiator

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